



Commercial Lending Services

GENERAL INFORMATION REQUEST

Company Legal Name: _____

Owners/	_____	Title _____	Ownership% _____
Principal*	_____	Title _____	Ownership% _____
	_____	Title _____	Ownership% _____
	_____	Title _____	Ownership% _____
		Total	100 %

*If more than four owners, attach a separate sheet to include all owners.

Number of Employees? _____

What is the company's primary source of revenue? _____

Does the company have any subsidiaries, affiliates or are there any outside businesses related by common ownership? _____ If yes,

- to what extent do they conduct business with one another?
- will they finance vehicles on the requested Commercial Line of Credit?
- will vehicles be subleased to any of the companies?

Note: Provide on a separate sheet if more space is required.

Name of Dealer(s) where you purchase your Ford vehicles?

Product type: Retail Lease Current Fleet Size? _____

Projected future vehicle needs in the next 12 months (number of purchases)?

Additional units _____ Replacement units _____

Purpose/Intended Use (e.g., sales, delivery, hauling)? _____

Additional vehicle finance sources? _____

Who drives the vehicles?(e.g., sales, service, delivery etc.)

What is the vehicle garaging locations (If you have a detailed spread sheet, please attach)?

What is the vehicles average annual mileage? _____

What is the method utilized to dispose of your fleet vehicles (e.g., trade/sell/other)?

What is your geographical market area? _____

Please provide the information below for primary contact person(s) should we have any further questions or require additional information.

Name _____ Phone _____ Ext _____

E-mail address _____

Name _____ Phone _____ Ext _____

E-mail address _____

Thank you for considering Ford Credit financing.